Course ID: 00097024, Rev. 9.1

Format: Instructor-led Training

Duration: 2 Days

Course description:

This course provides an overview of the technologies and products that combine to complete HP's commercial printing and imaging portfolio, and the range of solutions and benefits they bring to HP's customers.

Who should attend?

Sales and Marketing Representatives, key accounts managers and presales consultants as well as other individuals involved in the sales process.

Prerequisites:

Recommended prerequisite training:

- Imaging and Printing Fundamentals: Printer Languages
- Network Printing Fundamentals
- Wireless Networking Fundamentals
- Imaging and Printing Fundamentals: Fonts
- LaserJet Fundamentals: Hardware Basics.
- Imaging and Printing Fundamentals: Printer Languages
- HP Total Print Management Technical Fundamentals
- HP Jetdirect Fundamentals

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